

Volio Imports





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Introduction to Volio Imports





About Volio

Volio is driven to represent high-quality wines that embody a sense of place—unique to grape varietal, soil, and region. We exist to share a passion for wine—we strive to connect customers with producers who represent terroir-driven, varietally correct wines that form the reference point for wine educators, influencers, and consumers.

Since its founding in 2007, Volio Imports has grown to work with 30+ family-run Italian estates, 10+ wineries in France and Spain, and a collaborative project with Master Sommelier Richard Betts called My Essential.

In 2019, Volio's founder Charles Lazzara formed a partnership with Andrew Browne, Dan Baty, and Alex Evans of Precept Wine to further develop our mission/vision and create one of the most dynamic and innovative fine wine import companies in the US & Canada.





Producers and Wines



FAMIGLIACECCHI

TUSCANY PRODUCTION AREAS

- Chianti Classico
- Maremma
- San Gimignano
- Montalcino

UMBRIA PRODUCTION AREA

- Montefalco





Villa Cerna



Introduction

Visitors traveling from Siena into Chianti Classico are greeted by the historic site of Villa Cerna as they cross the first hill into the famed sub-region. The villa itself is an old monastery, dating back to the 11th century CE.

Undoubtedly though, the most important production of the estate is their two classic expressions of Sangiovese: “Primocolle” (meaning “first hill”) Chianti Classico and their eponymous Chianti Classico Riserva. Luigi Cecchi purchased Villa Cerna in 1962, during a key rebuilding moment for Chianti Classico. This was the first of the Cecchi Family’s estate purchases, though they had been making wine for decades prior. The family has since completely restored the original structure and constructed the winemaking facility and cellar. Over the past 60+ years they have reorganized and revitalized the vineyards, undertaking meticulous environmental research to identify the ideal clones for the local soil types and microclimates of the property.

Villa Cerna- Wines



Chianti Classico Primocolle 2017

Price / case: \$168.00

Price / bottle:

FL - \$15.00

1cs - \$14.00

2cs - \$13.33

SRP: \$19.99

Pack size: 12/750ml

SGWS #: 983307

Press: 93 James Suckling (2017), 92 James Suckling (2016), 91 Wine Spectator (2015)

Why to buy? The rock star of the Villa Cerna lineup... this is an everyday wine for people that have been or want to go to Italy. Take 2 bottles... You'll open it as you prepare dinner and need a second bottle by the time you're seated.



Chianti Classico Riserva 2016

Price / case: \$296.04

Price / bottle:

FL - \$26.67

1cs - \$24.67

2cs - \$24.00

SRP: \$34.99

Pack Size: 12/750ml

SGWS #: 519669

Press: 91 (JS) (2015)

Why to buy? The Villa Cerna Chianti Classico Riserva has floral aromas, and its harmony is the result of the balance between acidity, tannins and alcohol. Perfect with the traditional Bistecca (the Tuscan steak)!



Villa Rosa

Introduction

Villa Rosa is among the estates with the richest heritage in Castellina, Chianti, and its vineyards truly resonate the essence of Chianti Classico. The Cecchi Family purchased the property from the Lucherini Bandini Family, who carefully tended the land for almost 70 years. The families shared a great friend who kept the families close together: the renowned and formidable wine taster, Giulio Gambelli.



In 2015, as soon as the company was purchased, a meticulous work of soil profiling commenced, consisting of in-depth analysis of the terrain by employing the most innovative techniques. The debut of the Gran Selezione Villa Rosa came from the 2015 vintage, which was led through every phenological phase with balance in mind. The weather conditions supported all those characteristics that help make a wine great in the Chianti territory: cold winters, mild and humid springs, summers with good temperature ranges, and some rainfall. The main oenological objective is producing wine by completely embracing the connotation of the Gran Selezione as the apex of the qualitative pyramid of Chianti Classico and dedicating it to the purity of Sangiovese.



Villa Rosa - Wines



Villa Rosa Chianti Classico Gran Selezione 2016

Price / case: \$280.00

Price / bottle:

FL - \$46.67

1cs - \$44.67

SRP: \$69.99

Pack size: 6/750ml

SGWS #: 968221

Press: 93 James Suckling (2016),
95 James Suckling (2015), 93 Wine
Spectator (2015), 93 Wine Advocate
(2015), 89 Wine Enthusiast (2015)



Castello Montauto



Introduction

In 1988, Castello Montaùto was acquired by the Famiglia Cecchi group. The estate, which along with the Castello Montauto village, stretches across a picturesque ridge just a few kilometers from San Gimignano. Located within the Vernaccia di San Gimignano appellation, this area was the first registered designation of origin (D.O.C.) in Italy, obtained in 1966. The soils of the Castello Montauto estate date back to the Pliocene Era and consist mainly of tuff and yellow clay. Their stratification causes more compact layers of clay than would otherwise be expected. The Mediterranean climate here produces hot summers and fairly mild winters. Additionally, the aspect of the vineyards allow for good ventilation to ensure the health of the grapes as they ripen.

The usual Cecchi Family attention to environmental impact and the will to get the best out of the available land led the winery to plant about 48 hectares of vines out of the 82 hectares owned. The original and primary wine produced by Castello Montauto is the Vernaccia di San Gimignano. And, in 2013, they added a Chianti to their production.

Castello Montauto - Wines



Vernaccia di San Gimignano 2019

Price / case: \$128.04

Price / bottle:

FL - \$12.00

1cs - \$10.67

2cs - \$10.00

SRP: \$14.99

Pack size: 12/750ml

SGWS #: 969896

Why to buy? Vernaccia is one of the sleepy white wines from Italy. The region was once an ocean floor so you still find sea shells in the vineyards from a million years ago. The wines are aged in stainless steel, so bright, clean, fresh and balanced.



Chianti 2016

Price / case: \$128.04

Price / bottle:

FL - \$12.00

1cs - \$10.67

2cs - \$10.00

SRP: \$14.99

Pack size: 12/750ml

SGWS #: 956365

Why to buy? This is what a Tuesday night wine should taste like. Don't take it too seriously but expect to be impressed given how inexpensive the wine is. Mostly Sangiovese, and NOT just for pasta night!



Val Delle Rose

Introduction

Val delle Rose is another estate owned by the historic Cecchi family. It is run impeccably, lovingly, and boasts one of the most beautiful wineries in all of Tuscany. In 1996, Famiglia Cecchi purchased the Val delle Rose winery in the small town of Poggio la Mozza, which lies at the productive heart of Morellino di Scansano. At the time of its acquisition, Val delle Rose had 25 hectares of vines.

The Cecchi intervention was comparable to a minor farming revolution, as the agricultural techniques used until then did not ensure the batch-to-batch consistency needed for the viability of a winery. A study of the property's soil revealed the enormous potential of this terroir. The study was so promising that the Cecchi family decided to extend the land under vines to about the current 100 hectares. This beautiful estate, in the western part of Tuscany, is situated at the center of a perfect zone where the climate and constant exposure to the sun guarantee exceptionally ripe grapes (mainly Sangiovese). The excellent ripeness of the grapes and the perfectly managed vineyard guarantee elegant, mature, and structured wines.



Val Delle Rose - Wines



Litorale Vermentino 2020

Price / case: \$128.04
Price / bottle:
FL - \$11.33
1cs - \$10.67
2cs - \$10.00
SRP: \$14.99
Pack size: 12/750ml
SGWS #: 519577

Press: 91 (JS) (2020)
90 (JS) (2019)

Why to buy? Intense fruity aroma of summer ripe fruit. Fresh and aromatic on the palate. Looking to taste the Italian summer? You find your wine!



Morellino di Scansano 2019

Price / case: \$135.96
Price / bottle:
FL - \$12.00
1cs - \$11.33
2cs - \$11.00
SRP: \$16.99
Pack size: 12/750ml
SGWS #: 519580

Press: 91 (JS) (2019)
90 (JS) (2018)

Why to buy? Morellino really means "more Sangiovese please" (just kidding). This mostly Sangiovese blend comes from the Tuscan coasts and boasts flavors that make you fall in love with Sangiovese from the Tuscan Coast.



Aurelio 2016

Price / case: \$139.98
Price / bottle:
FL - \$25.33
1cs - \$23.33
2 cs - \$22.67
SRP: \$34.99
Pack size: 6/750ml
SGWS #: 964797

Press: 93 (JS) (2016), 93 (WS)

Why to buy? This is a big wine, a crossover hit for Napa drinkers and Italy lovers alike. Jam packed with intense flavors thanks to a warm growing region and great attention to detail in the cellar.





Tenuta Alzatura



Introduction

At the end of the 1990s, the Cecchi Family invested in the Sagrantino di Montefalco territory, a prestigious Umbrian denomination that achieved DOCG status in 1992. Famiglia Cecchi quickly identified the elements behind the quality obtained by Montefalco wineries: the combination of the unique Sagrantino grape variety and the expressive terroir. Unlike the other Famiglia Cecchi Tuscan estates, which are formed by a single vineyard, Tenuta Alzatura has three different vineyards in three different areas: Monterone, San Marco, and Alzatura.

Tenuta Alzatura and the Sagrantino di Montefalco DOCG are ideal viewpoints to observe a territory where agriculture has shaped individuals for generations. The kinds of soil (clay soils with sand and limestone pockets), the materials used during plantation, and the attention given to the different vegetative stages - first of the vine, and then of the production - have led to the ideal conditions to create wines with great depth and substance. Tenuta Alzatura produces a Montefalco Sagrantino and a Montefalco Rosso of the utmost quality.

Tenuta Alzatura - Wines



Montefalco Rosso 2018

Price / case: \$133.00

Price / bottle: \$11.08

SRP: \$14.99

Pack size: 12/750ml

SGWS #: 974269

Press: 95 Luca Maroni

Why to buy? Montefalco Rosso has an intense ruby-red color, with noticeable violet hues. The aroma is jammy with prevalent notes of blackberry and currant. Full bodied and balanced.



Sagrantino di Montefalco 2013

Price / case: \$175.00

Price / bottle: \$29.16

SRP: \$39.99

Pack size: 6/750ml

SGWS #: 956367

Press: 91 JS

Why to buy? The Sagrantino has an intense ruby-red color with shades of violet and garnet. The bouquet is refined and complex at the core of which are harmonious aromas of blackberry, plum, vanilla, leather and coffee. On the palate, it is complex and intense, a full-bodied wine.



Berlucchi Franciacorta



Introduction

In 1955, the young oenologist Franco Ziliani asked a daring question: “And what if we were to make a sparkling wine as the French do?” After 6 years of efforts and work in the vineyards and winery, the history of Franciacorta was forever impacted. In 1961, Berlucchi created and signed the first bottle of Franciacorta.

Berlucchi is located in the heart of Franciacorta, collecting grapes from over 550 hectares of vineyards, of which 85 hectares are estate properties. From the 2014 harvest, 100% of Berlucchi’s vineyards (estate owned and of suppliers) are into organic farming conversion.



Berlucchi - Wines



'61 Brut

Price / case: \$160.02

Price / bottle:

FL - \$24.00

1cs - \$22.67

2cs - \$22.00

SRP: \$29.99

Pack size: 6/750ml

SGWS #: 960070

Press: 90 (WS), 90 (WA), 92 (WE),
92 (JS)

Why to buy? Drop the champagne, pick up the '61 Brut. Save yourself the trouble of figuring out what Cava is worth \$20 and pay up for a world class sparkling wine from a region created by this cuvee (Franciacorta was started by this winery in 1961).



'61 Rose

Price / case: \$180.00

Price / bottle:

FL - \$31.33

1cs - \$30.00

2cs - \$29.33

SRP: \$39.99

Pack size: 6/750ml

SGWS #: 956329

Press: 91 (JS), 90 (WA), 92 (WE)

Why to buy? Classic (Champagne) Method Rose from the most important quality sparkling region in Italy... Pinot Nero, Pinot Bianco, Chardonnay. It's just killer!



'61 Nature

Price / case: \$292.02

Price / bottle:

FL - \$50.00

1cs - \$48.67

2cs - \$47.33

SRP: \$69.99

Pack size: 6/750ml

SGWS #: 956332

Press: 95 (WE), 92 (WA)

Why to buy? Non-dossage. So, bone dry and very precise. Lifted and vibrant this wine is super serious for those that geek out on grower champagne, but if you just want to be the cool kid at the party take this bottle and impress wine loving friends!





Cantine Povero



Introduction

Grandpa Tumlin planted the first vineyard in 1948, continuing the traditions of his ancestors, whose roots date back to 1837. Since then, Cantine Povero has maintained a constant commitment to responsible viticulture, working in concert with the seasons and inherent strengths of their lands.

More than 150,000 vines in 45 hectares of vineyards sit in full sunlight from dawn until dusk at 322 meters of altitude. Relying on natural, environmentally friendly technologies, the vineyard is cultivated without the use of herbicides and chemical fertilizers.

Cantine Povero believes that their wines are “bottled experiences,” meant as a gift to the world.



Cantine Povero - Wines



Belvive Sparkling NV

Price / case: \$80.04

Price / bottle:

FL - \$8.00

1cs - \$7.33

2cs - \$6.67

5cs - \$5.33

SRP: \$9.99

Pack size: 12/750ml

SGWS #: 960065

Why to buy? This wine is less about thinking and more about drinking. Bright and fun flavors on the nose lead you to either drink it like any great sparkling wine or if so inclined, feel free to blend it with your favorite OJ or Peach Juice for a brunch cocktail that everyone will be happy with (including your wallet).



Terre del Conte Roero Arneis 2019

Price / case: \$111.96

Price / bottle:

FL - \$10.00

1cs - \$9.33

2cs - \$9.00

SRP: \$12.99

Pack size: 12/750ml

SGWS #: 967748

Why to buy? A varietal offering stone fruits, mineral, and loads of freshness. Stainless steel vinification and aging insures the mouthfeel is bright and delicious.



Capitano del Palio Monferrato Dolcetto 2018

Price / case: \$87.96

Price / bottle:

FL - \$8.00

1cs - \$7.33

2cs - \$6.67

SRP: \$9.99

Pack size: 12/750ml

SGWS #: 956368

Why to buy? Light, bright, and red fruit driven. Lots of freshness and varietally correct.



ITALY - PIEDMONT

Cantine Povero - Wines



Contrada Maestra Barbera d'Asti 2019

Price / case: \$87.96

Price / bottle:

FL - \$8.00

1cs - \$7.33

2cs - \$6.67

SRP: \$9.99

Pack size: 12/750ml

SGWS #: 975583

Why to buy? Light, bright, clean, and fresh. A varietally perfect example of Barbera.



Batu Barbaresco 2016

Price / case: \$132.00

Price / bottle:

FL - \$22.00

1cs - \$20.67

2cs - \$20.00

SRP: \$29.99

Pack size: 6/750ml

SGWS #: 960062

Why to buy? Violet, Rose petals, tobacco, and deep red fruits married to forest floor. Structured and tannic.



Priore Barolo 2015

Price / case: \$172.02

Price / bottle:

FL - \$28.67

1cs - \$27.33

2cs - \$26.67

5 cs - \$25.00 / btl

10 cs - \$23.33 / btl

20 cs - \$20.00 / btl

Pack size: 6/750ml

SGWS #: 960063

Why to buy? Violet, rose petals, tobacco. Lots of structure and long aging is possible.

Libero Brunello



Libero Brunello 2015

Price / case: \$336.00

Price / bottle: \$28.00

Pack size: 12/750ml

SGWS #: 981957

Why to buy? Dense, dark red in the glass and powerful, round notes of liquorice and ripe black cherry on the nose. The palate is juicy, spicy, and full of dark fruit notes. The tannins are smooth and elegant and the finish is enduring and nutty.



Tenute Famiglia Cecchi from Tuscany

SGWS Item #	Vintage	Wine Brand	Ratings	Pack Size	Price / case	Price / btl FL	Price / btl 1cs	Price / btl 2cs	SRP
Villa Cerna									
983307	2017	Villa Cerna Primocolle Chianti Classico	93 (JS)	12	\$168.00	\$15.00	\$14.00	\$13.33	\$19.99
519669	2016	Villa Cerna Chianti Classico Riserva	97 (Decanter) 93 (WS)	12	\$296.04	\$26.67	\$24.67	\$24.00	\$34.99
Villa Rosa									
968221	2016	Villa Rosa Gran Selezione	93 (JS)	6	\$280.00	\$46.67	\$44.67	-	\$69.99
Castello Montatuto									
969896	2019	Castello Montauto Vernaccia di San Gimignano	-	12	\$128.04	\$12.00	\$10.67	\$10.00	\$14.99
956365	2016	Castello Montauto Chianti	-	12	\$128.04	\$12.00	\$10.67	\$10.00	\$14.99
Val Delle Rose									
519577	2020	Val delle Rose Litorale Vermentino Maremma Toscana	91 (JS) (2019)	12	\$128.04	\$11.33	\$10.67	\$10.00	\$14.99
519580	2019	Val delle Rose Morellino di Scansano	91 (JS) (2018)	12	\$135.96	\$12.00	\$11.33	\$11.00	\$16.99
964797	2016	Val delle Rose Aurelio Maremma Toscana	93 (JS), 93 (WS)	6	\$139.98	\$25.33	\$23.33	\$22.67	\$34.99
Tenuta Alzatura									
974269	2018	Tenuta Alzatura Montefalco Rosso	95 (LC)	12	\$133.00	\$11.08	-	-	\$14.99
956367	2013	Tenuta Alzatura Sagrantino Di Montefalco	91 (JS)	6	\$175.00	\$29.16	-	-	\$39.99



Berlucchi from Franciacorta & Cantine Povero from Piedmont

SGWS Item #	Vintage	Wine Brand	Ratings	Pack Size	Price / case	Price / btl FL	Price / btl 1CS	Price / btl 2CS	SRP
Berlucchi									
960070	NV	Berlucchi '61 Brut	90 (WS), 90 (WA), 92 (WE), 92 (JS)	6	\$160.02	\$24.00	\$22.67	\$22.00	\$29.99
956329	NV	Berlucchi '61 Rose	91 (JS), 90 (WA), 92 (WE)	6	\$180.00	\$31.33	\$30.00	\$29.33	\$39.99
956332	2012	Berlucchi '61 Nature	95 (WE), 92 (WA)	6	\$292.02	\$50.00	\$48.67	\$47.33	\$69.99
Cantine Povero									
960065	NV	Belvive Vino Spumante Extra Dry	-	12	\$80.04	\$8.00	\$7.33	\$6.67	\$9.99
967748	2019	Tenuta Fratelli Povero Terre del Conte Roero Arneis	-	12	\$111.96	\$10.00	\$9.33	\$9.00	\$12.99
956368	2018	Cantine Povero Capitano del Palio Monferrato Dolcetto	-	12	\$87.96	\$8.00	\$7.33	\$6.67	\$9.99
975583	2019	Cantine Povero Contrada Maestra Barbera d'Asti	-	12	\$87.96	\$8.00	\$7.33	\$6.67	\$9.99
960062	2016	Cantine Povero Batù Barbaresco	-	6	\$132.00	\$22.00	\$20.67	\$20.00	\$29.99
960063	2015	Cantine Povero Priore Barolo	-	6	\$172.02	\$28.67	\$27.33	\$26.67	\$39.99
Libero									
981957	2015	Libero Brunello di Montalcino	-	6	\$336.00	\$28.00	-	-	\$39.99

Thank you.

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