

## Berlucchi

Pioneer in Franciacorta

- The pioneer of Franciacorta. Created the first Franciacorta in 1961.
- The winery was founded in 1955 by Guido Berlucchi & Franco Ziliani. Their first vintage was 1961.
- Franciacorta has the most rigorous production code of all sparkling wine categories.
- All Berlucchi vineyards are in Organic conversion.



## Famiglia Cecchi Estates

**Famiglia Cecchi**

- Interpreting the taste of iconic terroir in Tuscany & Umbria for over 125 years.
- Production areas:
  - Villa Cerna in Chianti Classico
  - Val Delle Rose in Maremma
  - Castello Montauto in San Gimignano
  - Tenuta Alzatura in Montefalco in Umbria
- Villa Cerna is the first estate that the Famiglia Cecchi bought in 1962. Authentic styles of Chianti Classico wines, coming from the South-West area of the appellation.
- Val Delle Rose, purchased in 1996, is in the heart of Morellino di Scansano appellation and on the coast of the Mediterranean sea, representing now the biggest winery within appellation with 3 focuses: Morellino, Vermentino, and International red grapes from the Tuscan coast.



## Cantine Povero

**Leader in quality for price in Piedmont:**

- Introducing excellent Italian wines at an approachable price point.
- Family Tradition: generational winemaking with family vineyard relationships dating back to 1837.
- Sustainability Leader: All vineyards on their property are certified organic, solar panels are installed on the roof of the winery, all water used for production is extracted from an ancient family well.





**Berlucchi '61 Brut**  
Chardonnay, Pinot Nero  
DOCG Franciacorta  
N.V.

1cs - \$136.02/cs - \$22.67/bt  
2cs - \$132.00/cs - 22.00/bt

Pack size: 6/750ml  
SGWS#: 960070

**Press: 92pts (WE),  
90pts (WA), 90 pts (WS)**

**Wine Spectator Review**

Chardonnay, Pinot Nero

Tasting notes:

*A rich and creamy Franciacorta that remains fresh and graceful thanks to a backbone of mouthwatering acidity. Offers a crowd-pleasing mix of baked melon, lemon-infused pastry cream, chopped hazelnut and candied ginger. Drink now through 2023. 80,000 cases made, 1,800 cases imported. — AN*

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**Villa Cerna Chianti  
Classico Primocolle 2017**  
Sangiovese, Colorino  
DOCG Chianti Classico

1cs - \$168.05/cs - \$14.00/bt  
2cs - \$1160.01/cs - \$13.33/bt

Pack size: 12/750ml  
SGWS#: 983307

**Press: 93 James Suckling**

**James Suckling Review**

95% Sangiovese, 5% Colorino

Tasting notes:

*A rich, layered red with cherry, plum and light chocolate character. Some tile, too. Medium-bodied, creamy and beautiful. Drink or hold.*

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**Villa Cerna Chianti  
Classico Riserva 2016**  
Sangiovese, Colorino  
DOCG Chianti Classico

1cs - \$296.04/cs - \$24.67/bt  
2cs - \$288.00/cs - \$24.00/bt

Pack size: 12/750ml  
SGWS#: 519669

**Press: 97 Decanter,  
93 Wine Spectator**

**Decanter Review:**

95% Sangiovese, 5% Colorino

Tasting notes:

*Fabulous example of its type. Traditional and carried off in style, with aromas of cherry jam, strawberry, wood smoke and herbs on an enticing nose, before a supple, lifted palate of bramble, crunchy berries. cured meats and cloves.*

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**Val Delle Rose Aurelio  
2016**  
Merlot, Cabernet Franc  
DOC Maremma Toscana

1cs - \$140.00/cs - \$23.33/bt  
2cs - \$136.04/cs - \$22.67/bt

Pack size: 6/750ml  
SGWS#: 964797

**Press: 93 James Suckling,  
93 Wine Spectator**

**Wine Spectator Review**

95% Merlot, 5% Cabernet Sauvignon

Tasting notes:

*This is really hitting a sweet spot, with ripe, effusive cherry fruit setting the pace for the succulent texture and well-integrated structure. Wild rosemary, thyme, cedar and iron notes play supporting roles as this red remains saturated and long. Merlot and Cabernet Franc. Drink now through 2028. 6,500 cases made, 900 cases imported. — BS*

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